

REQUEST FOR EXPRESSIONS OF INTEREST

Georgia

East-West Highway (Khevi-Ubisa Section) Improvement Project

Project Loan. 3715-GEO

Name of the Assignment: National Entrepreneurship and Livelihood Development Training for Micro Entrepreneurs' Consultant

Contract/RFP No: KUPR/CS/CQS-02

Georgia has received financing from Asian Development Bank (ADB) toward the cost of the **East-West Highway (Khevi-Ubisa Section) Improvement Project** and intends to apply part of the proceeds of this loan to procure goods, civil works and consulting services under the Project.

The Roads Department of the Ministry of Regional Development and Infrastructure of Georgia (RDMRDI) now invites eligible consulting companies/organizations (here and after "Consultants") to express their interest in providing the following services: **National Entrepreneurship and Livelihood Development Training for Micro Entrepreneurs' Consultant.**

The objective of the assignment: The objective of the entrepreneurship and livelihood training program is to support current or potential male and female (micro) entrepreneurs from the surrounding communities of the road construction projects with the capacity development in sole entrepreneurship or small business development. The training module will be oriented to conduct a training on entrepreneurship and market skills, to strengthen their capacity, to start or develop their businesses and be able to identify local product potential, facilitate and establish linkages to market, provide information on enterprise management, product development, packaging, marketing and other related topics. The training module will be based on the findings of the market survey that was conducted in the framework of the East-West Highway (Khevi - Ubisa Section) Improvement Project.

The Consultant will be responsible for conducting 5 types of trainings. For the F4 (Shorapani - Argveta Project) the consultant will organize 3 skills trainings on enterprise management, product development, packaging, marketing for current and potential male and female (micro) entrepreneurs from the surrounding communities/villages with the outcome of at least 100 women and men potential, current entrepreneurs, with at least 50% women demonstrating knowledge and skills on enterprise management, product development, packaging, and marketing. The Consultant will be responsible for conducting 2 types of livelihood trainings and/or business development trainings for F2 (Khevi-Ubisa Project) surrounding communities to maximize their benefits from the project road with participation of at least 100 women and men, out of which 50% of training attendees are women. The Consultant will also be responsible for preparation and conducting the pre-training and post-training tests before and after each training session.

Qualification Requirements: Consulting Organization/Firm having the below listed qualification are encouraged to participate:

- preferably 5 years of relevant experience in conducting training programs on capacity building, mentorship sessions including livelihood aspects, small business management coaching in gender-sensitive manner and etc.;
- demonstrated capacity based on previous related work in the form of developing gender-sensitive training modules, tools, reports, and conducting trainings and etc.;
- ability to mobilize qualified personnel, facilities and tools to carry out trainings and mentorship sessions for female and male entrepreneurs; personnel with deep understanding of enterprise and livelihood development;
- experience in training design and training facilitation, in which includes training topic on gender equality and the empowerment of women;
- sound understanding on women-owned enterprises and women entrepreneurs in Georgia;
- experience in developing detailed reports on implemented activities in English; and
- working experience on gender equality issues and/or on women 's economic empowerment is an asset.

Duration of the assignment is 6 months.

Selection will be done according to the recruitment of consultant qualification method provided in Procurement Regulations for ADB Borrowers (available at <https://www.adb.org/sites/default/files/procurement-regulations-adb-borrowers.pdf>)

Expressions of Interests (EOIs) will be submitted in the English language by means of the ADB web-page:

https://selfservice.adb.org/OA_HTML/adb/xxcrs/jsp/ADBCsrnFwd.jsp?sel=186521

Interested individuals shall follow the link to participate in the selection not later than **April 06, 2023**.